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**Applying for Funding** Competitions for mKTP and KTP funding run throughout the year. Funding contributions depend on the size of your business and range from 33% to 50% of the project cost. Click here for deadline dates for each funding competition. Applications enjoy a high rate of success.

Innovate UK manages the KTP and mKTP programmes and facilitates their delivery through a range of partners including KTN, Knowledge Bases and Businesses.

KTPs are funded by UKRI through Innovate UK with supporters including the Scottish Funding Council, Welsh Government, Invest Northern Ireland, Defra and BEIS.

# **Effective management** can build resilience, agility and growth

## Could yours improve?

Introducing the

Management Knowledge Transfer Partnership (mKTP)



# Transform your business by collaborating with specialist academics

Looking for increased productivity? Greater agility to pivot? Strategies to build resilience? Deeper management expertise or improved business processes? Culture change?

## Management Knowledge Transfer Partnerships (mKTPs) are designed to help deliver this kind of

transformation for your business. By linking you with specialist academics, mKTPs enable you to adopt and adapt expertise to bring about people-focused, strategic change to help your business succeed.

The mKTP programme creates a highly skilled collaborative partnership that borrows from the success of the Knowledge Transfer Partnership (KTP) programme which has been helping businesses innovate for growth for 45 years.

What are KTPs? KTPs link businesses with a specialist academic team. Sharing expertise, vision, experience and resources the partnership works together, embedding knowledge and creating positive change.

Since the programme started KTPs have transformed over 12,000 businesses big and small, across every sector and region of the UK.

What are Management KTPs? Creating a dynamic partnership between your business and a UK academic team, the focus of a mKTP is specifically on delivering human-centred and/or technology - enabled, strategic change.

#### Who could benefit from a mKTP?

- Growth-oriented SMEs, eager to build and execute their ambitious management strategy by introducing better management practices.
- SMEs seeking significant productivity gains, recognising that good management and leadership can help deliver this.
- Small and medium businesses(including subsidiaries of large businesses) looking to up-skill their people and make step-change improvements in productivity by deploying industry-leading practices and innovation processes.

### Which business activities do mKTPs cover?

Spanning all key business functions - from marketing to IT, creativity to strategic management; HR to employment relations; finance to logistics - mKTPs seek to support strategic management projects across the business, for example:

- Alternative business models/business agility
- Identifying new opportunities and revenue streams
- Entrepreneurial thinking and ambidexterity
- Benchmarking, best practice, data analysis, KPIs
- Business scale-up practices/value creation
- Organisational/behavioural/cultural change management
- Succession/continuity planning/coaching and mentoring
- Improving efficiency, business processes and productivity
- Reshoring/remote working practices/new supply chains
- Executive leadership, strategic thinking and decision making
- Business process improvement and professionalisation



### 10 Point mKTP Project Profile

- Is strategic, delivering business-wide change and productivity improvements
- Involves leadership and strategic management practices / techniques, applies management theories and or discusses / applies relevant research to demonstrate this
- Is more than product or process development involves new management practices (empowerment, reward systems, human factors, communications)
- 4. Contributes to/furthers academic research around productivity
- 5. Is strategic and involves culture change, identifying the agents for such change
- 6. Quantifies the business's productivity before and after the project
- 7. Delivers a fully implemented system; has a holistic approach affecting multiple business areas
- Includes an emphasis on people management in some form. Change applies to management as well as employees
- Incorporates research into a range of management practices to build a new management strategy
- Led by an Academic team with specialist management experience



